

For immediate release

5 May 2008

Red Hat enters partnership with Cybercom

Red Hat is entering a partnership with Cybercom in Sweden – to provide improved service and increased accessibility for Swedish customers that work with JBoss-based solutions.

Red Hat is the world's leading open-source solution provider. Via the partnership, Cybercom becomes a *JBoss systems integrator partner* (advanced level) in Sweden. Why? Because Red Hat is experiencing continued Swedish market demand for JBoss platform experts.

"Via the stronger partnership with Cybercom, Red Hat can more efficiently satisfy extensive, increasing demand for JBoss expertise, which we're now experiencing on the Swedish market," says Magnus Svensson, Red Hat Nordic sales manager. "Building a close partnership with Cybercom is very rewarding. In recent years, the company has demonstrated that is among the best in Sweden when it comes to Java capabilities. We're convinced that the partnership will ensure that JBoss takes a larger market share in Sweden."

Becoming Red Hat's JBoss systems integrator advanced partner means that Cybercom is continuously updated on JBoss products and that Cybercom's consultants are certified experts in JBoss platform usage.

Cybercom will contribute with top-class consulting services for customers in Sweden. Cybercom has extensive, intensive expertise in Java EE and JBoss. And a market that's constantly changing has substantial use for certified consultants in this area.

"Entering this contract with Red Hat is a strategic step for Cybercom," says Henrik Gavelli, deputy MD and sales manager at Cybercom Sweden East. "Earlier, Cybercom was a JBoss partner. Now we're seeing greater demand from all segments in which we work. Red Hat's JBoss platform products are the market's leading open-source products. We've developed many, innovative, JBoss platform solutions for our customers, and from experience, we know that JBoss products are top quality and without comparison, the leading Java-based, open-source, middleware platform."

JBoss Enterprise Middleware is open-source software for designing, developing, integrating, organising, and running web applications and services within a service-oriented architecture. JBoss Enterprise Middleware contributes to reducing development complexity, improving end users' experiences, creating greater flexibility, and considerably lowering total cost of ownership.

Questions? Contact:

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About Cybercom

The Cybercom Group is a high-tech consultancy that offers global sourcing for end-to-end solutions. The Group established itself as a world-class supplier in these segments: portals, mobile solutions, embedded systems, e-commerce, and business support systems. Thanks to its extensive industry and operations experience, Cybercom can offer strategic and technological expertise to these markets: telecom, Internet, and media (TIM); banking and financial services; automotive; national defence; and the public sector. The Group employs about 1850 persons and runs projects worldwide. Cybercom has 27 offices in 11 countries. Since 1999, Cybercom's share has been quoted on the OMX Nordic Exchange. Find out more at: www.cybercomgroup.com.